

ALLENTOWN NEIGHBORHOOD IMPROVEMENT ZONE DEVELOPMENT AUTHORITY ALLENTOWN, PENNSYLVANIA

REPORT ON AUDIT OF BASIC FINANCIAL STATEMENTS

DECEMBER 31, 2021 AND 2020

ALLENTOWN NEIGHBORHOOD IMPROVEMENT ZONE DEVELOPMENT AUTHORITY ALLENTOWN, PENNSYLVANIA

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INDEPENDENT AUDITOR'S REPORT

May 20, 2022

To the Authority Board Members Allentown Neighborhood Improvement Zone Development Authority Allentown, Pennsylvania

Opinion

We have audited the accompanying financial statements of the Allentown Neighborhood Improvement Zone Development Authority ("ANIZDA"), Allentown, Pennsylvania, as of and for the years ended December 31, 2021 and 2020, and the related notes to the financial statements, which collectively comprise ANIZDA's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of ANIZDA as of December 31, 2021 and 2020, and the changes in its financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of ANIZDA and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

ANIZDA's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the

To the Authority Board Members
Allentown Neighborhood Improvement
Zone Development Authority

preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about ANIZDA's ability to continue as a going concern for one year after the date that the financial statements are issued.

<u>Auditor's Responsibilities for the Audit of the Financial Statements</u>

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of ANIZDA's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
 accounting estimates made by management, as well as evaluate the overall presentation of
 the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about ANIZDA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

To the Authority Board Members
Allentown Neighborhood Improvement
Zone Development Authority

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 8 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Barbacane, Thornton & Company LLP
BARBACANE, THORNTON & COMPANY LLP

MANAGEMENT'S DISCUSSION AND ANALYSIS - UNAUDITED

The Allentown Neighborhood Improvement Zone Development Authority ("ANIZDA") is a public instrumentality of the Commonwealth of Pennsylvania ("the Commonwealth"), and a body corporate and politic created by the City of Allentown ("the City"). ANIZDA was incorporated under the Pennsylvania Economic Development Financing Law. A certificate of incorporation was issued to ANIZDA by the Secretary of the Commonwealth on March 23, 2012. ANIZDA's existence will continue for 50 years to March 23, 2062.

ANIZDA offers readers of these financial statements this narrative overview and analysis of the financial activities of ANIZDA for the fiscal year ended December 31, 2021. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. Readers are encouraged to consider the information presented here in conjunction with the financial statements as a whole.

Financial Highlights

During the fiscal year ended December 31, 2021, ANIZDA:

- Issued \$61,455,000 aggregate principal amount of Senior Tax Revenue Bonds, Series of 2021 (615 Waterfront Project). The bonds are special limited obligations of ANIZDA. Additional information about ANIZDA's conduit debt is presented in Note 8 to the financial statements.
- Entered into an agreement with the Allentown Parking Authority and City Center Investment Corporation to fund the construction of improvements known as the LANta Redesign and Relocation Development Plan on public property in an amount not to exceed \$3,000,000 through the Public Improvement Investment Program.
- Entered into an Amended and Restated Master Trust Indenture with Bank of New York Mellon as of August 1, 2021 and issued \$14,695,000 aggregate principal amount of Tax Revenue Refunding Bonds, Series of 2021 (federally taxable) and executed a bond purchase agreement for the issuance of \$151,000,000 aggregate principal amount of Tax Revenue Refunding Bonds, Series of 2022 (forward delivery) for the purpose of financing the refunding of all the 2012B and 2012A Arena Bonds. The refunding resulted in average annual debt service savings of \$2,612,469.
- Entered into a Guaranty of Allocation with People's Security Bank and Trust Company for the purpose of assisting with the financing needs of Lehigh River Development Corp. I, LLC and Lehigh River Development Corp. II, LLC.
- Entered into an Eighteenth Facility Modification Agreement with M&T Bank to increase borrowing capacity in the amount of \$25 million pursuant to Accordion 1 as defined in the Construction Loan Agreement for the purpose of assisting with the financing needs of City Center Investment Corporation.

MANAGEMENT'S DISCUSSION AND ANALYSIS - UNAUDITED (CONT'D)

- Accrued for \$72,563,318 in NIZ revenue for calendar year 2021. This accrual is net of \$22,000,000 in preliminary excess NIZ revenue due back to the Commonwealth of Pennsylvania for calendar year 2021, which was transferred to the Commonwealth in May 2022. The amount of NIZ revenue certified and remitted by the Commonwealth of Pennsylvania to the escrow agent for 2021 was the highest annual amount since the inception of the NIZ program.
- Transferred \$22 million in preliminary excess Neighborhood Improvement Zone ("NIZ") revenue to the Commonwealth of Pennsylvania for calendar year 2021 in May 2022. This return was accrued for in the December 31, 2021 statements.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to ANIZDA's basic financial statements. ANIZDA's basic financial statements consist of: 1) financial statements and 2) notes to the financial statements. The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

Table 1: Statements of Net Position

	2021	2020	2019
Assets and Deferred Outflows of Resources:			
Current assets	\$ 95,825,425	\$ 77,223,957	\$ 88,961,854
Noncurrent assets	198,057,512	207,357,217	205,554,781
Deferred outflows of resources	831,746		
Total Assets and Deferred Outflows			
of Resources	\$294,714,683	\$284,581,174	\$294,516,635
Liabilities and Deferred Inflows of Resources:			
Current liabilities	\$ 65,659,464	\$ 54,118,373	\$ 50,981,548
Long-term liabilities	197,732,436	203,261,673	208,645,910
Deferred inflows of resources	3,124,310	3,005,086	2,885,862
Total Liabilities and Deferred Inflows	_		
of Resources	266,516,210	260,385,132	262,513,320
Net Position:			
Net investment in capital assets	(25,776,693)	(24,590,425)	(23,534,873)
Restricted	34,875,945	34,632,695	34,950,057
Unrestricted	19,099,221	14,153,772	20,588,131
Total Net Position	28,198,473	24,196,042	32,003,315
Total Liabilities, Deferred Inflows of			
Resources, and Net Position	\$294,714,683	\$284,581,174	\$294,516,635

MANAGEMENT'S DISCUSSION AND ANALYSIS - UNAUDITED (CONT'D)

The primary variances in the statement of net position were:

- In 2021, current assets increased by \$18,601,468 compared to 2020 primarily due to an increase in the year-end receivable from the Commonwealth of Pennsylvania and the reclassification of investments to current assets as a result of scheduled maturities of investments. This was offset by a decrease in cash and cash equivalents. Comparing 2020 and 2019, current assets decreased by \$11,737,897 primarily due to a decrease in the year-end receivable from the Commonwealth of Pennsylvania and the reclassification of investments to noncurrent assets as a result of scheduled maturities of investments exceeding one year from the statement of net position date. This was offset by an increase in cash and cash equivalents.
- In 2021, noncurrent assets decreased by \$9,299,705 compared to 2020 due to a decrease in noncurrent investments and an increase in accumulated depreciation. In 2020, noncurrent assets increased by \$1,802,436 compared to 2019 due to an increase in noncurrent investments, which was offset by the increase in accumulated depreciation.
- In 2021, long-term liabilities decreased by \$5,529,237 compared to 2020 due to payments made on long-term debt. Comparing 2020 and 2019, long-term liabilities decreased by \$5,384,237 also due to payments made on long-term debt.

Table 2: Statements of Revenues, Expenses, and Changes in Net Position

	2021	2020	2019
Operating revenues Operating expenses Income from operations	\$ 74,228,966	\$ 51,654,955	\$ 65,821,925
	58,348,010	50,278,223	45,486,400
	15,880,956	1,376,732	20,335,525
Non-operating revenues (expenses) Investment income Capital grant expense Interest expense Non-operating expenses	173,873	1,042,869	938,313
	(2,326,034)	(120,757)	(2,217,076)
	(9,726,364)	(10,106,117)	(10,401,788)
	(11,878,525)	(9,184,005)	(11,680,551)
Change in Net Position	\$ 4,002,431	\$ (7,807,273)	\$ 8,654,974

The primary variances in the statement of revenues, expenses, and changes in net position were as follows:

• In 2021, operating revenues increased by \$22,574,011 compared to 2020 primarily due to an increase in the NIZ revenue remitted by the Commonwealth of Pennsylvania and the timing of returns of excess NIZ revenues to the Commonwealth. In 2021, there was one accrual for the return of 2021 excess NIZ revenue, while in 2020 there was an accrual for return of 2020 excess NIZ revenues in addition to a return of 2019 excess NIZ revenues.

MANAGEMENT'S DISCUSSION AND ANALYSIS - UNAUDITED (CONT'D)

- Investment income decreased by \$868,996 when comparing 2021 and 2020 due to a
 downturn in market performance in 2021 compared to 2020. In 2020, investment income
 increased by \$104,556 when compared to 2019. This increase can be attributed to improved
 market performance in 2020.
- Capital grant expense increased by \$2,205,277 when comparing 2021 and 2020 due to increased development activity funded through ANIZDA's Public Improvement Investment Program. Comparing 2020 and 2019, capital grant expense decreased by \$2,096,319 due to decreased development activity funded through ANIZDA's Public Improvement Investment Program.

Capital Assets and Debt Administration

Capital Assets

As of December 31, 2021, 2020, and 2019, ANIZDA's investment in capital assets, net of accumulated depreciation was \$178,043,234, \$184,055,485, and \$190,065,218, respectively. This investment in capital assets includes land, buildings, land improvements, leasehold improvements, and equipment.

Table 3: Capital Assets

	2021	2020	2019
Land	\$ 42,483,747	\$ 42,483,747	\$ 42,483,747
Depreciable capital assets:	450 400 700	450 400 700	450 400 700
Buildings	158,433,789	158,433,789	158,433,789
Land improvements	941,918	941,918	941,918
Equipment	20,233,614	20,233,614	20,233,614
Leasehold improvements	106,691	106,691	106,691
Office equipment	23,195	23,195	20,615
Total depreciable capital assets	179,739,207	179,739,207	179,736,627
Less accumulated depreciation	(44,179,720)	(38,167,469)	(32,155,156)
Net depreciable assets	135,559,487	141,571,738	147,581,471
Total Capital Assets (including land)	\$178,043,234	\$184,055,485	\$190,065,218

Additional information about ANIZDA's capital assets is presented in Note 6 to the financial statements.

MANAGEMENT'S DISCUSSION AND ANALYSIS - UNAUDITED (CONT'D)

Long-term Debt

As of December 31, 2021, 2020, and 2019, ANIZDA had \$204,651,673, \$208,645,910, and \$213,765,147, respectively, in tax revenue bonds outstanding.

As of December 31, 2021, 2020, and 2019, ANIZDA had a balance of \$4,033,000, \$2,000,000, and \$4,000,000, respectively, in a revolving credit facility with Peoples Security Bank & Trust.

Additional information about ANIZDA's current long-term debt can be found in Notes 7 and 15 to the financial statements.

Future Plans

 Based on the level of inquiries and proposals received from prospective developers, additional future development projects are expected within the NIZ.

Requests for Information

This report is designed to provide an overview of ANIZDA's finances for those parties with an interest in further understanding the operations of the entity for the year. Questions concerning any of the information found in this report or requests for additional information should be directed to the Allentown Neighborhood Improvement Zone Development Authority at 5 North Front Street, Allentown, PA, 18102-5303.

ALLENTOWN NEIGHBORHOOD IMPROVEMENT ZONE DEVELOPMENT AUTHORITY STATEMENTS OF NET POSITION DECEMBER 31, 2021 AND 2020

	2021	2020
ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	,	
Current Assets:		
Cash and cash equivalents	\$ 6,463,653	\$ 6,232,962
Cash and cash equivalents - restricted	2,467,098	4,898,253
Investments - restricted	14,164,244	7,702,260
Accounts receivable - Commonwealth of Pennsylvania	72,563,318	58,074,213
Accounts receivable - Other Total Current Assets	167,112	316,269
Noncurrent Assets:	95,825,425	77,223,957
Investments - restricted	20,014,278	23,301,732
Capital Assets:	20,011,210	20,001,102
Land	42,483,747	42,483,747
Depreciable capital assets, net	135,559,487	141,571,738
Total Capital Assets	178,043,234	184,055,485
Total Noncurrent Assets	198,057,512	207,357,217
TOTAL ASSETS	\$ 293,882,937	\$ 284,581,174
DEFERRED OUTFLOWS OF RESOURCES	201-10	
Deferred amount on refunding	831,746	
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	\$ 294,714,683	\$ 284,581,174
LIABILITIES, DEFERRED INFLOWS OF RESOURCES,		
AND NET POSITION		
LIABILITIES		
Current Liabilities:		
Accounts payable and other accrued liabilities	\$ 23,388	\$ 110,094
Unearned revenue	398,320	389,163
Developer Dedicated NIZ Revenue payable	50,877,875	43,258,357
Capital reserve fund escrow	1,769,675	1,269,550
Accrued payroll and related liabilities	2,930	2,706
Revolving credit facility	4,033,922	2,000,000
Accrued interest payable	1,634,117	1,704,266
Bonds payable, including unamortized premium	6,919,237	5,384,237
Total Current Liabilities	65,659,464	54,118,373
Noncurrent Liabilities:		
Bonds payable, including unamortized premium	197,732,436_	203,261,673
Total Noncurrent Liabilities	197,732,436	203,261,673
TOTAL LIABILITIES	263,391,900	257,380,046
DEFERRED INFLOWS OF RESOURCES		
Deferred arena rent	3,124,310	3,005,086
TOTAL DEFERRED INFLOWS OF RESOURCES	3,124,310	3,005,086
TOTAL DELICITED IN EOWS OF RESOURCES	0,124,010	0,000,000
NET POSITION		
Net investment in capital assets	(25,776,693)	(24,590,425)
Restricted	34,875,945	34,632,695
Unrestricted	19,099,221	14,153,772
TOTAL NET POSITION	28,198,473	24,196,042
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TOTAL LIABILITIES DEFENDED INC. ON S. DESCOURSES	20,100,110	
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES,		
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND NET POSITION	\$ 294,714,683	\$ 284,581,174

The accompanying notes are an integral part of these financial statements.

ALLENTOWN NEIGHBORHOOD IMPROVEMENT ZONE DEVELOPMENT AUTHORITY STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
OPERATING REVENUES:		
Commonwealth of Pennsylvania - NIZ revenue	\$ 94,563,318	\$ 78,280,942
Less: return of excess NIZ revenue 2021	(22,000,000)	-
Less: return of excess NIZ revenue 2020	-	(20,206,729)
Less: return of excess NIZ revenue 2019	<u> </u>	(8,039,675)
Net Commonwealth of Pennsylvania - NIZ revenue	72,563,318	50,034,538
Local hotel tax - NIZ revenue	113,160	61,505
Developer fees	815,101	665,623
Arena rents	330,776	330,776
Parking fees and reimbursements	172,455	156,433
Other	234,156	406,080
TOTAL OPERATING REVENUES	74,228,966	51,654,955
OPERATING EXPENSES:		
Depreciation	6,012,251	6,012,313
Developer Dedicated NIZ Revenue	50,877,875	43,258,357
Insurance	18,390	17,281
Local hotel tax distribution	9,019	61,505
Other expenses	28,548	53,545
Parking facility operating expenses and management fees	172,455	156,433
Payroll expenses	224,849	220,353
Professional fees	984,770	479,366
Rent	19,853	19,070
TOTAL OPERATING EXPENSES	58,348,010	50,278,223
OPERATING INCOME	15,880,956	1,376,732
OFERATING INCOME	13,080,930	1,370,732
NONOPERATING REVENUES (EXPENSES):		
Investment income	173,873	1,042,869
Capital grant expense	(2,326,034)	(120,757)
Interest expense	(9,726,364)	(10,106,117)
TOTAL NONOPERATING REVENUES (EXPENSES)	(11,878,525)	(9,184,005)
CHANGE IN NET POSITION	4,002,431	(7,807,273)
NET DOCITION DECINING OF VEAD		,
NET POSITION, BEGINNING OF YEAR	24,196,042	32,003,315
NET POSITION, END OF YEAR	\$ 28,198,473	\$ 24,196,042

The accompanying notes are an integral part of these financial statements.

ALLENTOWN NEIGHBORHOOD IMPROVEMENT ZONE DEVELOPMENT AUTHORITY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES: Commonwealth of Pennsylvania - NIZ revenue received	\$ 58,074,213	\$ 56,310,983
Other cash receipts	1,943,186	1,622,256
Developer Dedicated NIZ Revenue paid	(43,258,357)	(38,324,137)
Other cash payments	(1,044,241)	(993,920)
CASH FLOWS PROVIDED (USED) BY OPERATING ACTIVITIES	15,714,801	18,615,182
CASH FLOWS FROM INVESTING ACTIVITIES:		
Investment income received	173,873	1,042,869
Purchase of investments	(10,876,790)	(23,434,298)
Sale of investments	7,702,260	23,368,015
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(3,000,657)	976,586
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:		
Revolving credit facility proceeds	2,033,733	2,000,000
Principal payment on revolving credit facility	-	(4,000,000)
Proceeds from debt refunding	14,695,000	(4.000.000)
Payments to redeem outstanding debt	(19,350,565)	(4,830,000)
Interest paid on bonds	(9,966,742)	(10,437,375)
Payment of capital grant Payments for the acquisition and construction of capital assets	(2,326,034)	(120,757) (2,580)
NET CASH PROVIDED (USED) BY CAPITAL AND RELATED FINANCING ACTIVITIES	(14,914,608)	(17,390,712)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,200,464)	2,201,056
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	11,131,215	8,930,159
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 8,930,751	\$ 11,131,215
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED (USED)		
BY OPERATING ACTIVITIES:		
Operating income	\$ 15,880,956	\$ 1,376,732
Adjustments to reconcile operating income to net cash		
provided (used) by operating activities:	0.040.054	0.040.040
Depreciation expense Changes in assets and liabilities:	6,012,251	6,012,313
(Increase) Decrease in accounts receivable - Commonwealth of Pennsylvania	(14,489,105)	6,276,445
(Increase) Decrease in accounts receivable - other	149,157	(83,378)
(Decrease) Increase in accounts payable and other accrued liabilities	(86,706)	(229,024)
(Decrease) Increase in unearned revenue	9,157	(34,007)
(Decrease) Increase in capital reserve fund escrow	500,125	247,604
(Decrease) Increase in Developer Dedicated NIZ Revenue payable	7,619,518	4,934,220
(Decrease) Increase in accrued payroll and related liabilities	224	(4,947)
(Decrease) Increase in deferred inflows of resources - deferred arena rent	119,224	119,224
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ 15,714,801	<u>\$ 18,615,182</u>
Cash and cash equivalents	\$ 6,463,653	\$ 6,232,962
Cash and cash equivalents - restricted	2,467,098	4,898,253
NONCASH INVESTING AND CAPITAL AND RELATED FINANCING ACTIVITIES:	\$ 8,930,751	<u>\$ 11,131,215</u>
Amortization of bond premium (component of interest expense)	\$ 289,237	\$ 289,237
Amortization of deferred amount on refunding (component of interest expense)	\$ (118,821)	\$ 209,231
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The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Allentown Neighborhood Improvement Zone Development Authority ("ANIZDA") is a public instrumentality of the Commonwealth of Pennsylvania ("the Commonwealth"), and a body corporate and politic created by the City of Allentown ("the City"). ANIZDA was incorporated under the Pennsylvania Economic Development Financing Law. A certificate of incorporation was issued to ANIZDA by the Secretary of the Commonwealth on March 23, 2012. ANIZDA's existence will continue for 50 years to March 23, 2062.

The criteria for including organizations within ANIZDA's reporting entity, as set forth in the Governmental Accounting Standards Board Codification of Governmental Accounting and Financial Reporting Standards ("GASB Codification"), relate to financial accountability. On the basis of these criteria, ANIZDA has no other entities that are required to be included in its financial statements, nor is ANIZDA includable in the financial statements of any other reporting entity.

ANIZDA was created by the City as a dedicated industrial development authority to implement and administer development and financing of projects in the Neighborhood Improvement Zone ("the NIZ"), as explained below, to manage the unique financing structure of the NIZ, including the financing and development of the Arena Project and related supporting projects.

The provisions of Act 50 of 2009, Act 26 of 2011, Act 87 of 2012, and Act 52 of 2013 as amended in Act 84 of 2016 and Act 43 of 2017 of the Pennsylvania General Assembly, authorize, among other things, the establishment of the NIZ in an area not greater than 130 acres located in the City of Allentown and the pledge of revenues to ANIZDA derived from the taxes enumerated in the NIZ Act from all taxpayers associated with a qualified business, as defined below, located in the NIZ, distributed, or to be distributed to ANIZDA by the Treasurer of the Commonwealth ("the NIZ revenues") for the payment of debt service on the bonds or obligations issued to finance improvements and developments within the NIZ, including the construction of the Arena Project within the NIZ. The NIZ contains approximately 128 acres.

The NIZ Act defines a "Qualified Business" as an entity authorized to conduct business in the Commonwealth which is located or partially located within the NIZ and engaged in the active conduct of a trade or business for the taxable year.

The NIZ Act provides for the Commonwealth to transfer to ANIZDA the NIZ revenue attributed to the previous calendar year prior to March 20th of each year.

ANIZDA is authorized to acquire, hold, construct, improve, maintain, own, finance, and lease, either in capacity of lessor or lessee, industrial, specialized, or commercial development projects and serve as successor contracting authority to the Allentown Commercial and Industrial Development Authority ("ACIDA") for purposes of administering the NIZ. ANIZDA's

NOTES TO FINANCIAL STATEMENTS

NOTE 1 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (cont'd)

powers are limited to development activities within the NIZ. ANIZDA is authorized to assume or issue debt to refinance debt issued by ACIDA for NIZ-related projects and acquire the NIZ-related assets held by ACIDA in the Arena Block.

ACIDA is a separate entity and independent of ANIZDA. ACIDA has served as the City's economic development financing arm since 1983. ACIDA acted as the initial creator of the NIZ and designated the initial boundaries of the NIZ as required by the NIZ Act. In addition, in 2011, ACIDA incurred the initial debt under the NIZ Act to finance certain property acquisitions for the site of the arena and related development projects.

On October 2, 2012, ANIZDA and ACIDA entered into an asset purchase agreement whereby all NIZ-related assets were acquired by ANIZDA. In addition, ANIZDA assumed all liabilities relating to the ownership of the real property and all contracts entered into by ACIDA.

Basis of Accounting

The term "basis of accounting" is used to determine when a transaction or event is recognized on ANIZDA's operating statement. ANIZDA uses the accrual basis of accounting. Under this basis, revenues are recorded when earned and expenses are recorded when incurred, even though actual payment or receipt may not occur until after the period ends.

ANIZDA applies all relevant principles as identified in the GASB Codification. GASB is the accepted standard-setting body for establishing governmental accounting and financial reporting principles and accounting principles generally accepted in the United States of America.

Basis of Presentation

ANIZDA's accounts are organized as an enterprise fund. The operations are accounted for with a set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, and expenses. Enterprise funds are used to account for operations that provide a service to the public financed by charges to users of that service and activities where the periodic measurement of net income is deemed appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

<u>Use of Estimates in the Preparation of Financial Statements</u>

Preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (cont'd)

Cash Equivalents

Cash equivalents include all deposit accounts and highly liquid investments in money market mutual funds.

Investments

Investments are recorded at fair value.

In establishing the fair value of investments, ANIZDA uses the following hierarchy. The lowest level of valuation available is used for all investments.

Level 1 – Valuations based on quoted market prices in active markets for identical assets or liabilities that the entity has the ability to access.

Level 2 – Valuations based on quoted prices of similar products in active markets or identical products in markets that are not active or for which all significant inputs are observable, directly or indirectly.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

Net Position

The financial statements report net position in one of three components. Net investment in capital assets consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of borrowing attributable to acquiring, constructing, or improving those assets. Net position is reported as restricted when constraints placed on net position use are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or imposed by law through constitutional provisions or enabling legislation. Unrestricted net position consists of net position that does not meet the definition of "net investment in capital assets" or "restricted."

Use of Restricted/Unrestricted Net Position

When an expense is incurred for purposes for which both restricted and unrestricted net position is available, ANIZDA's policy is to apply restricted net position first.

Restricted net position consists of NIZ revenues restricted for the payment of debt service on the bonds or obligations issued to finance improvements and developments within the NIZ per the NIZ Act.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

<u>Accounts Receivable</u>

Accounts receivable are stated at net realizable value. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms.

Management's estimate of the allowance for uncollectible accounts receivable is based on historical collection rates and an analysis of the collectability of individual receivables. The allowance for uncollectible accounts was \$0 as of December 31, 2021 and 2020.

Capital Assets

ANIZDA defines capital assets as assets with an initial, individual cost of more than \$2,000 and an estimated useful life in excess of one year.

Capital assets of ANIZDA are recorded at their actual cost. Donated assets are valued at their estimated fair value on the date donated. Depreciation of all exhaustible capital assets is charged as an expense against their operations. Depreciation is computed using the straight-line method over estimated asset lives as follows:

Buildings 40 years
Land improvements 15 - 40 years
Equipment 5 - 15 years
Leasehold improvements 10 - 40 years

Major additions and betterments are capitalized while expenses for maintenance and repairs that do not add value to the asset or materially extend asset lives are charged to operations as incurred.

Bonds Payable

In the financial statements, bonds payable are reported as liabilities. The bond premium is deferred and amortized over the life of the bonds using the straight-line method. Bond issuance costs are expensed when incurred.

Deferred Inflows and Outflows of Resources

In addition to assets and liabilities, the statement of net position will sometimes report separate sections for deferred inflows and deferred outflows of resources. These separate financial statement elements represent acquisition or use of net position that applies to a future period(s) and so will not be recognized as an inflow or outflow of resources (revenue or expense) until that time. ANIZDA currently has two items that qualify for reporting in this category. Cumulative rents received from the arena lease in excess of the cumulative amount recognized as revenue using the straight-line method over the life of the lease are reflected as deferred

NOTES TO FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

inflows of resources on the statement of net position. In addition, deferred amounts on the refunding of bonds are reflected as deferred outflows of resources on the statement of net position.

Revenues and Expenses

Revenues and expenses are distinguished between operating and nonoperating items. Operating revenues generally result from providing services in connection with ANIZDA's principal ongoing operations. The principal operating revenues of ANIZDA include developer fees and arena rents. Operating expenses include Developer Dedicated NIZ Revenue, parking management and maintenance fees, depreciation expense, and other administrative costs. All revenues and expenses not meeting these definitions are reported as nonoperating revenues and expenses.

NOTE 2 DEPOSITS AND INVESTMENTS

ANIZDA is allowed to invest in certain qualified investments as defined by the Amended and Restated Master Trust Indenture for its bonds. Subject to certain limitations and credit ratings, qualified investments include:

- Cash deposits (insured at all times by the Federal Deposit Insurance Corporation or otherwise collateralized with direct obligations of the United States of America).
- Direct obligations of the United States of America.
- Obligations of federal agencies backed by the full faith and credit of the United States of America.
- Obligations of federal agencies not fully guaranteed by the full faith and credit of the United States of America.
- U.S. dollar denominated deposit accounts, federal funds, and bankers' acceptances.
- Domestic commercial paper.
- Domestic money market mutual funds.
- Demand deposits, including interest-bearing money market accounts, time deposits, trust funds, trust accounts, overnight bank deposits, interest-bearing deposits, and certificates of deposit or bankers acceptances.

NOTES TO FINANCIAL STATEMENTS

NOTE 2 <u>DEPOSITS AND INVESTMENTS</u> (cont'd)

- General obligations of states.
- Shares in the Pennsylvania Local Government Investment Trust ("PLGIT").

Deposits

At December 31, 2021, the carrying amount of ANIZDA's deposits was \$8,930,751, and the bank balance was \$8,677,218. Of the bank balance, \$6,112,134 was insured by federal depository insurance, and \$2,269,875 was collateralized by pooled securities in accordance with Act 72 of 1971 ("Act 72"). At December 31, 2020, the carrying amount of ANIZDA's deposits was \$11,131,215, and the bank balance was \$11,357,432. Of the bank balance, \$6,687,477 was insured by federal depository insurance, and \$1,019,550 was collateralized by pooled securities in accordance with Act 72 of 1971 ("Act 72"). To the extent that deposits exceed federal insurance, the depositories must pledge as collateral obligations of the United States of America, the Commonwealth of Pennsylvania, or any political subdivision of the Commonwealth. Under Act 72, as amended, the depositories may meet this collateralization requirement by pooling appropriate securities to cover all public funds on deposit. The deposits collateralized in accordance with Act 72 were exposed to custodial credit risk because they were uninsured, and the collateral held by the depository's agent was not in ANIZDA's name.

As of December 31, 2021 and 2020, \$295,209 and \$3,650,405, respectively, of ANIZDA's deposits were invested in a domestic money market mutual fund managed by Goldman Sachs. Goldman Sachs is registered with the Securities and Exchange Commission and subject to regulatory oversight. The objective of the fund is to maintain a stable net asset value of \$1 per share. In addition, the fund is rated by nationally recognized rating organizations (Moody's Investors Service rating of Aaa-mf and Standard & Poor's rating of AAAm as of December 31, 2021 and 2020) and is subject to an independent annual audit.

<u>Investments</u>

As of December 31, 2021 and 2020, ANIZDA held investments in the amount of \$34,178,522 and \$31,003,992, respectively.

The investments and maturities as of December 31, 2021 are summarized in the following chart:

			Maturities		
Investment Type	Fair Value	Level 1	Less Than One year	One to Five Years	
U.S. Treasury notes U.S. Agency notes	\$14,164,244 20,014,278	\$14,164,244 20,014,278	\$14,164,244	\$ - 20,014,278	
TOTAL	\$34,178,522	\$34,178,522	\$14,164,244	\$20,014,278	

NOTES TO FINANCIAL STATEMENTS

NOTE 2 <u>DEPOSITS AND INVESTMENTS</u> (cont'd)

The investments and maturities as of December 31, 2020 are summarized in the following chart:

			Matu	urities
Investment Type	Fair Value	Level 1	Less Than One year	One to Five Years
U.S. Treasury notes U.S. Agency notes	\$ 7,702,260 23,301,732	\$ 7,702,260 23,301,732	\$ 7,702,260 <u>-</u>	\$ - 23,301,732
TOTAL	\$31,003,992	\$31,003,992	\$ 7,702,260	\$23,301,732

Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, ANIZDA will not be able to recover the value of its investments or collateral security that are in the possession of an outside party. As of December 31, 2021 and 2020, none of ANIZDA's investments were subject to custodial credit risk.

Interest Rate Risk

The Master Trust Indenture and Amended and Restated Master Trust Indenture do not limit the maturity dates of investments. As of December 31, 2021 and 2020, all of ANIZDA's investments mature at various times through 2025.

Credit Risk

The Master Trust Indenture and Amended and Restated Master Trust Indenture do not limit the credit ratings of investments.

As of December 31, 2021 and 2020, ANIZDA's investments in U.S. Treasury notes and U.S. Agency notes (Federal Home Loan Banks, Federal Farm Credit Banks Funding Corp, Federal Home Loans Mortgage Corp) are rated Aaa by Moody's Investors Service and AA+ by Standard & Poor's.

NOTE 3 DEVELOPMENT OF THE ARENA BLOCK

City Center Investment Corporation ("CCIC"), Hammes Company Sports Development, Inc., the City, ANIZDA (successor to ACIDA by assignment), and City Center Wholesale LLC have entered into an Amended and Restated Arena Block Master Development Agreement, dated

NOTES TO FINANCIAL STATEMENTS

NOTE 3 <u>DEVELOPMENT OF THE ARENA BLOCK</u> (cont'd)

October 1, 2012, effective as of June 15, 2012, as amended. This agreement sets forth the terms amongst the parties for the purpose of coordinating various development, planning, permitting, and financing activities necessary to construct a mixed-use facility on a portion of the Arena Block, including the Arena Project. The Arena Block is located within the NIZ as defined in Note 1.

The Arena Project was the first phase of the development on the Arena Block, which was completed during 2014. The Arena Project includes a multipurpose arena (8,500 seats for hockey, with up to 10,000 seats for concerts), parking facilities, land acquisitions, site improvements, and the development of supporting infrastructure.

ANIZDA declared the Arena Block to be a condominium form of ownership, and the property was converted into nine separate units, all individually owned. The Condominium Instrument provides for the units to be numbered as Unit One ("the Arena Building"), Unit Two ("the Office Building"), Unit Three ("the Hotel"), Unit Four ("the North Parking Deck"), Unit Five ("the South Parking Structure"), Unit Six ("the Commercial Unit"), Unit Seven ("the Retail Unit"), Unit Eight ("the Arena Side Commercial Unit"), and Unit Nine ("the Streetside Commercial Unit").

ANIZDA retains ownership of the Arena Building, the North Parking Deck, the South Parking Structure, the Retail Unit, and the Arena Side Commercial Unit, which were completed in 2014. The Office Building, the Hotel, and the Streetside Commercial Unit are owned by CCIC. CCIC financed these projects separately.

NOTE 4 ARENA LEASE

ANIZDA (successor to ACIDA by assignment) has entered into an agreement with BDH Development LLC ("the Arena Operator") for the lease of the arena and all installed equipment. The lease, which was amended in 2014, commenced on September 1, 2014 for an initial lease period of 29 years with two 10-year renewal options. The Arena Operator has an option to purchase the arena at the end of the lease term at a purchase price of 120 percent of the total arena development costs or fair market value, whichever is greater.

Under the terms of the agreement, the Arena Operator shall use and operate the arena for hosting all American Hockey League ("AHL") home games for the Phantoms, other AHL events, concerts, trade shows, and other events. All costs, charges, and expenses relating to the use, occupancy, repair, and maintenance of the arena, including but not limited to assessments for improvements, utilities and services, insurance, operation, maintenance, and repairs shall be paid by the Arena Operator. The Arena Operator is entitled to receive and retain all revenues (net of applicable taxes) from all events except for community events. The Arena Operator will also receive all revenues from sponsorship, naming rights and signage on or inside the arena.

NOTES TO FINANCIAL STATEMENTS

NOTE 4 ARENA LEASE (cont'd)

ANIZDA shall establish a capital reserve fund as a segregated fund separate and apart from other funds received from the Operator. The Arena Operator will make deposits to the fund annually for qualified capital repairs and capital improvements, and non-routine maintenance or repairs.

As of December 31, 2021, lease payments to be received are as follows:

Year Ending December 31,

2022	\$	449,167
2023		446,667
2024		346,666
2025		150,000
2026		150,000
2027		150,000
2028		150,000
2029		150,000
2030		150,000
2031		150,000
2032		150,000
2033		150,000
2034		150,000
2035		150,000
2036		150,000
2037		150,000
2038		150,000
2039		150,000
2040		150,000
2041		150,000
2042		150,000
2043		100,000
	\$ 4	1,042,500

Revenue recognized under this lease for the years ended December 31, 2021 and 2020 was \$330,776 for both years. In addition, as of December 31, 2021 and 2020, a deferred inflow of resources in the amount of \$3,124,310 and \$3,005,086, respectively, was recognized for cumulative rents received in excess of the cumulative amount recognized as revenue under the straight-line method.

NOTES TO FINANCIAL STATEMENTS

NOTE 5 PARKING FACILITY

ANIZDA has entered into an agreement with the Office and Hotel Developers for shared use with the Arena Operator of the parking facilities owned by ANIZDA. An exception is during arena events where the Arena Operator has sole use of a limited number of spaces in the parking facility. Under the terms of the agreement, ANIZDA will be responsible for the operation of the parking facilities and all repairs and maintenance.

ANIZDA will be compensated with a monthly management fee which will be equal to the direct operating costs and expenses of the parking facilities. This agreement commenced on September 1, 2014, shall continue for a period of 30 years, and shall automatically renew for additional three-year terms unless otherwise terminated by ANIZDA or the Office and Hotel Developers.

On September 1, 2014, ANIZDA entered into an agreement with the Allentown Parking Authority ("APA") for the operation of the parking facilities and all repairs and maintenance. ANIZDA compensates APA with a monthly management fee. ANIZDA is responsible for all direct operating expenses. The initial agreement term was for five years ending September 1, 2019 and subsequently operated on a year-year basis. This agreement was terminated effective December 31, 2021.

On December 31, 2021, to be effective as of January 1, 2022, ANIZDA entered into an agreement with Global Spectrum, L.P., d/b/a Spectra Venue Management ("Spectra"), as agent on behalf of BDH Development LLC for the management and maintenance of the parking facilities. The agreement term is for five years ending January 1, 2027. Per the terms of the agreement, ANIZDA will compensate Spectra with a monthly maintenance fee of \$4,635 for the services provided in the first year of the agreement. In each subsequent year, the maintenance fee shall increase by 3 percent over the prior year. In addition, ANIZDA shall compensate Spectra with a monthly management fee of \$3,167 during the first year of the agreement and in each subsequent year, the management fee shall increase by 3 percent over the prior year.

NOTE 6 CAPITAL ASSETS

A summary of changes in ANIZDA's capital assets is as follows:

		20	021	
	Balance			Balance
	01/01/21	Additions	Deletions	12/31/21
Assets not being depreciated:				
Land	\$ 42,483,747	\$ -	\$ -	\$ 42,483,747
Total assets not being depreciated	42,483,747	-		42,483,747

NOTES TO FINANCIAL STATEMENTS

NOTE 6 <u>CAPITAL ASSETS</u> (cont'd)

	2021			
	Balance			Balance
(cont'd)	01/01/21	Additions	Deletions	12/31/21
Assets being depreciated:				
Buildings	158,433,789	-	-	158,433,789
Land improvements	941,918	-	-	941,918
Equipment	20,233,614	-	-	20,233,614
Leasehold improvements	106,691	-	-	106,691
Office equipment	23,195	-	-	23,195
Total assets being depreciated	179,739,207	-	-	179,739,207
Accumulated depreciation	(38,167,469)	(6,012,251)	-	(44,179,720)
Total assets being depreciated, net	141,571,738	(6,012,251)	-	135,559,487
		_	_	
CAPITAL ASSETS, NET	\$184,055,485	\$ (6,012,251)	\$ -	\$178,043,234
	Ralance	20	20	Ralance
	Balance			Balance
	01/01/20	Additions	Deletions	12/31/20
Assets not being depreciated:				
Land	\$ 42,483,747	<u> </u>	<u> </u>	\$ 42,483,747
Total assets not being depreciated	42,483,747			42,483,747
Assets being depreciated:				
Buildings	158.433.789	_	_	158.433.789
Land improvements	941.918	_	_	941.918
Equipment	20.233.614	_	_	20,233,614
Leasehold improvements	106.691	_	_	106.691
Office equipment	20,615	2,580	_	23,195
Total assets being depreciated	179,736,627	2,580		179,739,207
Accumulated depreciation	(32,155,156)	(6,012,313)	-	(38,167,469)
Total assets being depreciated, net	147,581,471	(6,009,733)		141,571,738
5 ,,				

NOTE 7 BONDS PAYABLE

CAPITAL ASSETS, NET

On October 2, 2012, ANIZDA issued Tax Revenue Bonds Series of 2012A and 2012B in the aggregate of \$224,380,000 (Series of 2012A - \$183,955,000 non-taxable and Series of 2012B - \$40,425,000 taxable), collectively referred to as "the bonds." The bonds were issued for the purpose of providing funds to develop the Arena Project. The bonds mature through May 1, 2042 and require semi-annual interest payments on May 1 and November 1 of each year, and annual principal payments on May 1 of each year. Interest rates on the bonds ranged from 4.12 percent to 5.67 percent. The bonds were secured by the NIZ revenues and rent payments made by the Arena Operator as described in Note 4.

\$190,065,218 \$ (6,009,733) \$ - \$184,055,485

NOTES TO FINANCIAL STATEMENTS

NOTE 7 BONDS PAYABLE (cont'd)

On August 17, 2021, ANIZDA issued Tax Revenue Refunding Bonds, Series of 2021 in the amount of \$14,695,000 to currently refund all of the Series of 2012B bonds outstanding. The bonds mature through May 1, 2024 and require semi-annual interest payments on May 1 and November 1 of each year, and annual principal payments on May 1 of each year. Interest rates on the bonds range from 1.73 percent to 2.10 percent. The bonds are secured by the NIZ revenues. The refunding resulted in a cash flow savings of \$(852,772) and present value savings of \$(825,989).

A schedule of the changes in the bonds payable for the year ended December 31, 2021 is as follows:

	Outstanding 01/01/21	Additions	Deletions	Outstanding 12/31/21	Amount Due in One Year
Bonds payable Bond premium	\$ 202,355,000 6,290,910	\$14,695,000	\$18,400,000 289,237	\$ 198,650,000 6,001,673	\$ 6,630,000 289,237
Total	\$ 208,645,910	\$14,695,000	\$18,689,237	\$ 204,651,673	\$ 6,919,237

A schedule of the changes in the bonds payable for the year ended December 31, 2020 is as follows:

	Outstanding 01/01/20	Additions	Deletions	Outstanding 12/31/20	Amount Due in One Year
Bonds payable Bond premium	\$ 207,185,000 6,580,147	\$ -	\$ 4,830,000 289,237	\$ 202,355,000 6,290,910	\$ 5,095,000 289,237
Total	\$ 213,765,147	\$ -	\$ 5,119,237	\$ 208,645,910	\$ 5,384,237

The bonds mature as follows:

December 31,	Principal	<u>Interest</u>	Total
2022	\$ 6,630,000	\$ 9,466,890	\$ 16,096,890
2023	4,905,000	9,308,991	14,213,991
2024	6,955,000	9,136,055	16,091,055
2025	6,335,000	8,849,625	15,184,625
2026	6,655,000	8,524,875	15,179,875
2027 - 2031	38,775,000	37,139,125	75,914,125
2032 - 2036	49,780,000	26,123,750	75,903,750
2037 - 2041	63,925,000	11,982,375	75,907,375
2042	14,690,000	367,250	15,057,250
Totals	\$ 198,650,000	\$ 120,898,936	\$ 319,548,936

NOTES TO FINANCIAL STATEMENTS

NOTE 8 CONDUIT DEBT

On February 24, 2020, ANIZDA entered into a Loan Agreement with ESSA Bank & Trust in the amount of \$16,753,997 for the purpose of refinancing two existing loans for EPC Allentown, LLC (a construction loan dated January 31, 2013 with an original principal amount of up to \$10,000,000 and a construction loan dated May 25, 2016 with an original principal amount of up \$13,515,000, both payable to BB&T). ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$15,866,579 and \$16,318,097, respectively.

On February 13, 2013, ANIZDA entered into a construction loan agreement with BB&T (formerly National Penn Bank) in the amount of \$135,000,000 for the purpose of assisting with the financing needs of CCIC. The loan was increased to \$185,000,000 in October 2014 and to \$325,000,000 in August 2016 and reduced to \$125,000,000 in July 2017. In November 2021, the Accordion 1 to the agreement was exercised, and the loan increased by \$25,000,000. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. During 2018, this debt was purchased by M&T Bank from BB&T. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is a non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$93,310,726 and \$63,417,089, respectively.

On October 11, 2013, ANIZDA entered into a construction loan agreement with BB&T (formerly National Penn Bank) in the amount of \$7,400,000 for the purpose of assisting with the financing needs of Schoens Allentown, LLC. During 2020, this debt was refinanced with Peoples Security Bank and Trust Company. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is a non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$5,325,878 and \$5,626,266, respectively.

On July 29, 2014, ANIZDA entered into a Construction Loan Agreement with BB&T (formerly National Penn Bank) in the amount of \$4,800,000 for the purpose of assisting with the financing needs of Sacred Heart. During 2017, this debt was purchased by St. Luke's Hospital of Bethlehem, Pennsylvania from BB&T, as such the debt balances are with St. Luke's Hospital. ANIZDA also entered into a promissory note providing for withdrawal of funds from the escrow

NOTES TO FINANCIAL STATEMENTS

NOTE 8 <u>CONDUIT DEBT</u> (cont'd)

account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$3,948,865 and \$4,083,477, respectively.

On December 23, 2015, ANIZDA entered into a Construction Loan Agreement with Lafayette Ambassador Bank in the amount of \$6,249,600 for the purpose of assisting with the financing needs of The Waterfront Development Company. During 2019, Lafayette Ambassador Bank Merged into Fulton Bank. ANIZDA also entered into a promissory note providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$0 and \$5,542,277, respectively.

On December 19, 2016, ANIZDA entered into a Construction Loan Agreement with ESSA Bank and Trust in the amount of \$5,300,000 for the purpose of assisting with the financing needs of the Allentown Parking Authority. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$3,452,190 and \$3,897,213, respectively.

On June 15, 2017, ANIZDA issued Tax Revenue Bonds Series of 2017 in the amount of \$210,165,000 for the purpose of refunding certain indebtedness previously issued by ANIZDA to fund improvements within the NIZ relating to projects developed by CCIC. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this bond other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this bond is not reported as a liability in ANIZDA's financial statements. This bond is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this bond was \$195,510,000 and \$200,640,000 respectively.

On December 22, 2017, ANIZDA entered into a Construction Loan Agreement with Peoples Security Bank & Trust in the amount of \$2,478,223 for the purpose of assisting with the financing needs of the Trust Building, Inc. and Vault 634, LLC. ANIZDA also entered into promissory notes

NOTES TO FINANCIAL STATEMENTS

NOTE 8 <u>CONDUIT DEBT</u> (cont'd)

providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$2,310,065 and \$2,395,961, respectively.

On April 18, 2018, ANIZDA issued Tax Revenue Bonds Series of 2018 in the amount of \$99,690,000 for the purpose of refunding certain indebtedness previously issued by ANIZDA to fund improvements within the NIZ relating to projects developed by CCIC. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for these bonds other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, these bonds are not reported as a liability in ANIZDA's financial statements. These bonds are non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of these bonds was \$94,830,000 and \$97,320,000, respectively.

On June 19, 2018, ANIZDA entered into a Construction Loan Agreement with First Keystone Community Bank in the amount of \$9,000,000 for the purpose of assisting with the financing needs of Americus Investors, LP and Americus Hotel, LLC. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. This loan is non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of this loan was \$8,935,728 and \$8,397,060, respectively.

On December 28, 2018, ANIZDA issued Tax Revenue Bonds Series of 2018 in the amount of \$147,995,000 for the purpose of refunding certain indebtedness previously issued by ANIZDA to fund improvements within the NIZ relating to projects developed by CCIC. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for these bonds other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, these bonds are not reported as a liability in ANIZDA's financial statements. These bonds are non-recourse debt to ANIZDA. As of December 31, 2021 and 2020, the balance of these bonds was \$140,890,000 and \$144,535,000, respectively.

On January 25, 2021, ANIZDA issued \$61,455,000 in Senior Tax Revenue Bonds, Series of 2021 (615 Waterfront Project) for the purpose of assisting the financing needs of The Waterfront

NOTES TO FINANCIAL STATEMENTS

NOTE 8 <u>CONDUIT DEBT</u> (cont'd)

Development Company. ANIZDA also entered into promissory notes providing for withdrawal of funds from the escrow account created under the Amended and Restated Escrow Agreement which provides an allocation of NIZ revenues for the purpose of paying down the loan. ANIZDA will have no liability for this loan other than the allocation of the Developer Dedicated NIZ Revenue. Accordingly, this loan is not reported as a liability in ANIZDA's financial statements. These bonds are non-recourse debt to ANIZDA. As of December 31, 2021, the balance of these bonds was \$60,300,000.

NOTE 9 ALLOCATION GUARANTY

On November 2, 2021, ANIZDA entered into an obligation providing a guaranty of allocation with People's Security Bank & Trust Company for the purpose of assisting with the financing needs of Lehigh River Development Corp. I, LLC and Lehigh River Development Corp. II, LLC. The guaranty is security for the loan and a limited obligation of ANIZDA to allocate funds to the escrow account payable solely from the project tax revenues.

NOTE 10 <u>NIZ REVENUES AND DEVELOPER DEDICATED NIZ REVENUE</u>

The Commonwealth transfers NIZ revenues attributed to the previous calendar year to ANIZDA each March. In addition, as disclosed in Notes 8 and 9, ANIZDA provides an allocation of NIZ revenues ("Developer Dedicated NIZ Revenue") to private developers for the purpose of paying down their loans and bonds on approved capital projects in the NIZ. The purpose of this subsidy is to encourage development in the NIZ.

As of December 31, 2021, ANIZDA was due \$72,563,318 (net of \$22,000,000 due back to the Commonwealth of Pennsylvania and local governmental entities based on the determination of excess NIZ revenue for calendar year 2021, as defined by the Amended and Restated Master Trust Indenture) from the Commonwealth for the 2021 calendar tax year. The \$22,000,000 in excess NIZ revenue for calendar year 2021 was paid in May 2022 and accrued in the 2021 financial statements.

As of December 31, 2020, ANIZDA was due \$58,074,213 (net of \$20,206,729 due back to the Commonwealth of Pennsylvania and local governmental entities based on the determination of excess NIZ revenue for calendar year 2020, as defined by the Master Trust Indenture) from the Commonwealth for the 2020 calendar tax year. The \$20,206,729 in excess NIZ revenue for calendar year 2020 was paid in May 2021 and accrued in the 2020 financial statements. An additional \$7,742,207 in year-end excess NIZ revenue was remitted to Commonwealth of Pennsylvania, and \$297,468 to the City of Allentown related to calendar year 2019. The remittances of these funds occurred in 2020 and are reflected in the 2020 financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 10 NIZ REVENUES AND DEVELOPER DEDICATED NIZ REVENUE (cont'd)

Calendar year 2021 Developer Dedicated NIZ Revenue amounted to \$50,877,875, and calendar year 2020 Developer Dedicated NIZ Revenue amounted to \$43,258,357. Both amounts have been reflected as liabilities called Developer Dedicated NIZ Revenue payable in ANIZDA's statement of net position as of December 31, 2021 and 2020, respectively.

NOTE 11 RESTRICTED ASSETS

As of December 31, 2021 and 2020, restricted cash equivalents and investments in the amount of \$36,645,620 and \$35,902,245, respectively, are restricted for the repayment of debt in accordance with the Master Trust Indenture and the Amended and Restated Master Trust Indenture, respectively, and specific projects within the Neighborhood Improvement Zone.

NOTE 12 NET INVESTMENT IN CAPITAL ASSETS

A schedule of net investment in capital assets as of December 31, 2021 is as follows:

Total capital assets, net	\$ 178,043,234
Less: bonds payable, net	(204,651,673)
Plus: deferred amount of refunding	831,746
Total Net Investment in Capital Assets	\$ (25,776,693)

A schedule of net investment in capital assets as of December 31, 2020 is as follows:

Total capital assets, net	\$ 184,055,485
Less: bonds payable, net	(208,645,910)
Total Net Investment in Capital Assets	\$ (24.590.425)

NOTE 13 PUBLIC IMPROVEMENT INVESTMENT PROGRAM

ANIZDA has entered into agreements with project sponsors and public property owners under the ANIZDA Public Improvement Investment Program. Under these agreements, ANIZDA will provide funding for public improvement projects. During the years ended December 31, 2021 and 2020, ANIZDA incurred expenses amounting to \$2,326,034 and \$120,757, respectively, related to public improvement projects. These expenses have not been capitalized as ANIZDA

NOTES TO FINANCIAL STATEMENTS

NOTE 13 PUBLIC IMPROVEMENT INVESTMENT PROGRAM (cont'd)

only acts as a funding agent for the cost of construction and will have no responsibility for maintenance or upkeep after completion of the projects.

NOTE 14 LEASE

ANIZDA leases office space under an operating lease at 5 North Front Street, Allentown, Pennsylvania. The lease was executed on December 28, 2016 and expired on December 31, 2021. ANIZDA is currently on a month-to-month lease for this space.

Also, ANIZDA entered in a lease with Great America Financial Services for a copier machine, executed on December 8, 2017. This lease will expire on December 8, 2022.

Future minimum lease payments are as follows:

Year Ending December 31

2022 \$ 1,072

NOTE 15 REVOLVING CREDIT FACILITY

On December 29, 2017, ANIZDA opened a revolving credit facility in the amount of \$10,000,000 with Peoples Security Bank & Trust secured by ANIZDA's capital projects fund with a maturity date of May 31, 2020. During the current year, the terms of the credit facility were modified, extending the maturity date to June 15, 2025. Outstanding amounts bear interest at a rate equal to the monthly LIBOR rate (0.11 percent at December 31, 2021) plus two and three quarters percent (2.75 percent) per annum. However, the interest rate charged shall in no event be less than three and one quarter percent (3.25 percent). The annual payment on the credit facility shall be an amount equal to the lesser of the outstanding facility proceeds, or \$2,000,000 plus, if ANIZDA shall so request at its discretion, an amount equal to any shortfall in payment in any prior year which is still outstanding including fees and charges. The outstanding balance on this credit facility was \$4,033,733 and \$2,000,000 at December 31, 2021 and 2020, respectively.

NOTE 16 CONTINGENCY

ANIZDA is subject to various disputes and legal proceedings which arise in the normal course of its operations. In the opinion of management, the amount of ultimate liability with respect to these activities will not be material to ANIZDA's financial condition. At December 31, 2021, there were no contingencies reported.

NOTES TO FINANCIAL STATEMENTS

NOTE 17 <u>UNCERTAINTIES</u>

COVID-19 Pandemic

As a result of the spread of the COVID-19 coronavirus which was ongoing at December 31 2021, economic and operational uncertainties have arisen which may impact ANIZDA in fiscal year 2022. The extent of the potential impact is unknown as the COVID-19 pandemic continues to develop.

NOTE 18 SUBSEQUENT EVENTS

In August 2021, ANIZDA executed a bond purchase agreement approving the terms and provisions of its Tax Revenue Refunding Bonds, Series of 2022 (Forward Delivery) to allow for the issuance of \$151,000,000 of Series of 2022 Bonds to refund all the outstanding Tax Revenue Bonds Series of 2012A and to pay the costs of issuing the bonds. In February 2022, ANIZDA issued the Tax Revenue Refunding Bonds, Series of 2022 with total proceeds of \$187,920,634 (which included a premium of \$36,920,634). The interest rates of the Tax Revenue Refunding Bonds, Series of 2022 is 5.000 percent.

ANIZDA has evaluated all subsequent events through May 20, 2022, the date the financial statements were available to be issued.